

FOR CLIENTS

# Top Five Considerations/ Recommendations for Powerful Consultant-Client Relationships

- 1** Have you completed an internal assessment to fully understand what financial resources you have to invest in a consulting engagement? Have you planned ahead to determine if you will be able to make on-time payments in addition to payroll and any other financial obligations?

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- 2** Do you have a designated internal/staff liaison to work directly and efficiently with the consultant to ensure that the engagement timetable runs smoothly?

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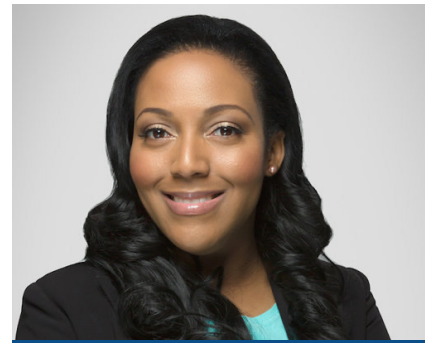
- 3** Have you determined if you truly need a consultant or administrative or other support?

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- 4** Does your staff and do your organizational stakeholders have time and capacity to accommodate a consulting engagement?

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- 5** Do you fully understand that if you ask for tasks outside of the established scope, it may incur additional fees?



“A consultant’s impact is exponential in reach. We have the ability to understand and provide expert services and advice to ensure that the nonprofit sector continues its good work.”

— Yolanda F. Johnson